

Seeing the Complete Picture: Thinking Like the Reader

The American Press Institute

- 1. Readers make connections. Design and packaging should anticipate this. Readers relate events to their own experience, and to that of others.
- 2. Readers want context. Why is the event important? Why? So what? Who cares?
- 3. Readers are intelligent. There is no need to dumb-down the newspaper.
- 4. Readers appreciate a variety of packaging forms. It might be a story, or a graphic or a photo or a nugget or a caption. Whatever works best. The editor must anticipate and understand the power of each form.
- 5. Readers read!. Too much is has been made that readers don't read anymore, and that everything must be briefed or digested. Wrong. A newspaper subscriber will read a compelling take from beginning to end. The designer must get him there first with a good headline, an attractive package, a story-telling photo.